



ທະນາຄານ ບູຢອງ ລາວ ຈຳກັດ  
BOOYOUNG LAO BANK Co.,LTD



ບົດລາຍງານປະຈຳປີ 2020  
Annual Report 2020

## Opinion of Executive

On behalf of the board of executive of Booyoung Lao Bank would like to express the highly sincere appreciation to the leader, especially to the Bank of the Lao PDR for providing closely direction for development of Booyoung Lao Bank to modernize gradually.

For the past 10 years the bank has bypassed every obstacle and developed itself for strengthen financially, create the loyalty for customers and has good policies which make the bank enable establishment one branch in Vientiane Capital, combined with the head office to be two branches. The bank will create a good relationship with its customers, domestic banks, private sectors and state organization for creation a more colourful and stable business experience. Have a good relationship as well as a good immunity in business along with working with various parties which will be effective for solving and the challenges that faces it, especially Coronavirus disease (COVID-19).

For the past one-year 2020, All staffs have performed their duties together with enthusiasm, diligence and patience which bank can run the banking business operation aggressively and growing satisfaction and profitable continuously. From such result, we are proud to be a part of contribution into the socio-economic development of Lao PDR. And become a premium financial services providers by creating synergy effects through harmonization between affiliated companies such as Booyoung Lao Bank Head Office, Booyoung Lao Bank Donnoun Branch, Booyoung Lao Co.,Ltd and SEA Game Golf Club.

Finally, I, on behalf of the board of executive of the bank expresses to thank to customers, shareholders, leaders, government and all the staffs for giving the beliefs, confidences and supports to our bank. These beliefs, confidences and supports have become more important power to take the boards of executive, staffs to lead the bank to grow up and progress. On this time, I would like to wish to the customers, shareholders, leaders, government and all the staffs have the best health and successful in your duties.



Mr. Woo Dong Kyun  
Deputy Director

Vientiane, Lao PDR  
31 May 2021

## ***General Information***

### **THE BANK**

Booyoung Lao Bank Co., Ltd (“the Bank”) is a 100% foreign owned commercial bank. Its owner is Booyoung Housing Co., Ltd, a construction company located in Seoul, Republic of Korea.

The Bank was established in Lao People’s Democratic Republic (“Lao PDR”) under Foreign Investment License No. 267-11/PI4, dated 10 November 2011 granted by the Ministry of Planning and Investment and operated under Banking Business License No. 26/BOL granted by Bank of the Lao PDR (“the BOL”) on 14 September 2009.

The initial charter capital of the Bank was LAK 100,000,000,000. The actual paid-up capital as at 31 December 2020 is LAK 351,832,020,764 (31 December 2019: LAK 307,412,020,764).

The principal activities of the Bank are to provide comprehensive banking and related financial services.

**Bank’s Location** : Unit 02, Kaisone Phomvihane Rd., Phonxay Village, Saysettha Dist., Vientiane Capital, Lao PDR.  
Tel: : (856 21) 454500; 454502.  
Fax : (856 21) 454501.  
Email : [byb@booyoungbank.com](mailto:byb@booyoungbank.com)  
Website : [www.booyoungbank.com](http://www.booyoungbank.com)

### **BOARD OF DIRECTORS**

Members of the Board of Directors during the year ended 31 December 2020 and as at the date of this report are as follows:

<i>Name</i>	<i>Position</i>
Mr. LEE, Jong Keun	Chairman
Mr. LEE, Sung Hoon	Vice Chairman
Mr. LEE, Se Hwi	Member
Mr. Yoo, Jum Seung	Member
Mr. Khamphay PRASEUTH	Member

## **Board of MANAGEMENT**

Members of the Management during the year ended 31 December 2020 and as at the date of this report are as follows:

<i>Name</i>	<i>Position</i>	<i>Date of appointment</i>
Mr. Yoo, Jum Seung	General Director	Appointed on 03 February 2020
Mr. WOO, Dong Kyun	Deputy Director	Appointed on 12 February 2020
Mr. Khantikone PHONSAVATH	Branch Manager	Appointed on 27 June 2018
Mr. Sengaloun CHANTHANASINH	Credit Manager	Appointed on 07 May 2013
Mr. Chanthone HANSANA	Human Resource Manager	Appointed on 01 September 2009

## **LEGAL REPRESENTATIVE**

The legal representative of the Bank during the year ended 31 December 2020 and as at the date of this report is Mr. WOO, Dong Kyun – Deputy Director.

## **AUDITOR**

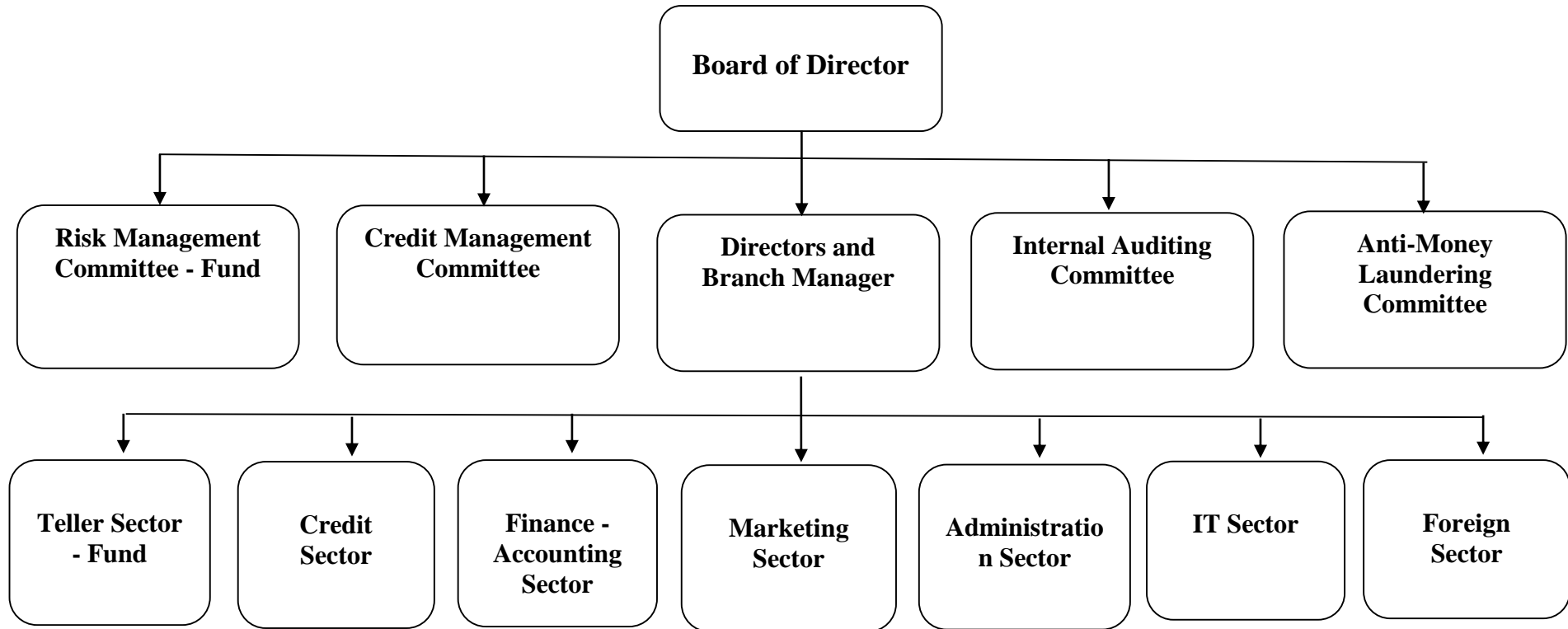
The auditor of the Bank is Ernst & Young Lao Co., Ltd.

## **Management**

Booyoung Lao Bank Co.,Ltd has 27 staffs (including staff of Branch), 12 females, In here there are 2 foreigners, a general director and a deputy director.

The management of bank divide to 7 sectors: Teller Sector, Credit Sector, Finance-Accounting Sector, Marketing Sector, Administrator Sector, Information-Technology (IT) Sector, Foreign Sector and Risk Management Committee has 4: Risk Management – Fund Committee, Credit Management Committee, Internal Audit Committee and Anti Money Laundering Committee. The bank has determined the role, right and duty to each committee for practice in suitable with the policy, management, following and monitoring (the details are as the organization structure).

## Organization Structure of Booyoung Lao Bank



**Booyoung Lao Bank Co.,Ltd**  
**REPORT OF MANAGEMENT**

Management of Booyoung Lao Bank Co., Ltd (“the Bank”) is pleased to present its report and the Bank’s financial statements for the year ended 31 December 2020.

**MANAGEMENT’S RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS**

The Bank’s Management is responsible for the financial statements of each financial year which give a true and fair view of the financial position of the Bank and of the results of its operations and its cash flows for the year. In preparing those financial statements, management is required to:

- ▶ Select suitable accounting policies and then apply them consistently;
- ▶ Make judgments and estimates that are reasonable and prudent;
- ▶ State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- ▶ Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Bank will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Bank and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Bank and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying financial statements.

## STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying financial statements are prepared, in all material respects, in accordance with the Accounting Law of the Lao PDR and the regulations stipulated by Bank of the Lao PDR relevant to the preparation and presentation of the financial statements.

For and on behalf of Management:



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Mr. WOO, Dong Kyun  
Deputy Director

Vientiane, Lao PDR  
31 May 2021



## **INDEPENDENT AUDITORS' REPORT**

**To: The Owner of Booyoung Lao Bank Co., Ltd**

### ***Opinion***

We have audited the financial statements of Booyoung Lao Bank Co., Ltd (“the Bank”), which comprise the statement of financial position as at 31 December 2020, the income statement, the statement of changes in equity and the statement of cash flows for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements of the Bank are prepared, in all material respects, in accordance with the Accounting Law of the Lao PDR and the regulations stipulated by Bank of the Lao PDR relevant to preparation and presentation of financial statements.

### ***Basis for Opinion***

We conducted our audit in accordance with International Standards on Auditing (ISA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the ethical requirements that are relevant to our audit of the financial statements in Lao PDR, and we have fulfilled our other ethical responsibilities in accordance these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### ***Emphasis of Matters***

We draw attention to Note 2 to the financial statements, which describes the accounting policies adopted by the Bank. These accounting policies are not intended to present the financial position, the results of operations and cash flows of the Bank in accordance with international generally accepted accounting principles.

We also draw attention to Note 19.3 to the financial statements, which describes the request of the Ministry of Finance for commercial banks to recalculate profit tax for the years from 2016 to 2019 and the potential impact to deductible expenses for profit tax calculation during these period subject to pending clarification and detailed implementation guidance from authorized agencies.

Our opinion is not modified in respect of these matters.

### ***Responsibilities of the Bank's Management for the Financial Statements***

The Bank's management is responsible for the preparation of the financial statements in accordance with the Accounting Law of Lao PDR and the regulations stipulated by Bank of the Lao PDR relevant to preparation and presentation of financial statements, and for such

Internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

### ***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

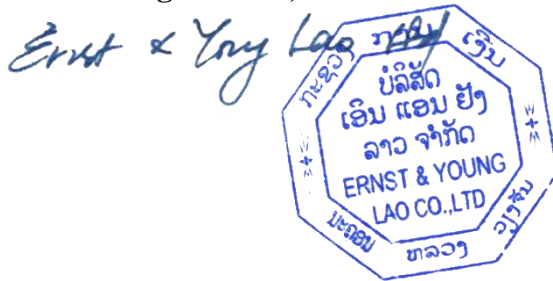
As part of an audit in accordance with ISA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- ▶ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.

- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

We communicate with management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**Ernst & Young Lao Co., Ltd.**



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Saman Wijaya Bandara  
Partner  
Audit Practising Registration  
Certificate No. 014/LCPAA-APT-2019

Vientiane, Lao PDR  
31 May 2021

INCOME STATEMENT  
For the year ended 31 December 2020

Code	ITEMS	Notes	2020 LAK	2019 LAK
<b>A.</b>	<b>OPERATING INCOME AND EXPENSES</b>			
1.	Interest and similar income	3	18,217,115,407	19,108,423,782
2.	Interest and similar expenses	3	(1,329,557,428)	(2,257,744,031)
<b>I.</b>	<b>NET INTEREST AND SIMILAR INCOME</b>		<b>16,887,557,979</b>	<b>16,850,679,751</b>
3	Fee and commission income	4	510,109,112	447,486,600
4	Fee and commission expenses	4	(61,267,150)	(88,955,050)
5	Net gain from dealing in foreign currencies	5	2,058,004,162	1,659,464,210
<b>II.</b>	<b>NET OPERATING INCOME</b>		<b>19,394,404,103</b>	<b>18,868,675,511</b>
<b>B</b>	<b>OTHER INCOME AND EXPENSES</b>			
6	Other operating income	6	253,989,624	-
7	General and administration expenses		(5,105,872,144)	(5,226,023,197)
7.1	Payroll and other staff costs	7	(2,132,385,246)	(2,076,628,340)
7.2	General administration expenses	8	(2,973,486,898)	(3,149,394,857)
8	Depreciation and amortization charges		(2,389,937,992)	(2,339,835,457)
9	Other operating expenses	9	(43,059,847)	(174,168,709)
10	Provision for non-performing loans	13.2	(16,580,674,062)	(14,276,420,947)
<b>III.</b>	<b>TOTAL LOSS BEFORE TAX</b>		<b>(4,471,150,318)</b>	<b>(3,147,772,799)</b>
11	Current profit tax	19.1	-	-
<b>IV.</b>	<b>NET LOSS</b>		<b>(4,471,150,318)</b>	<b>(3,147,772,799)</b>

Prepared by:



Mr. Khantikone PHONSAVATH  
Branch Manager

Approved by:



Mr. WOO, Dong Kyun  
Deputy Director

Vientiane, Lao PDR  
31 May 2021

STATEMENT OF FINANCIAL POSITION  
As at 31 December 2020

<i>Code</i>	<i>ASSETS</i>	<i>Notes</i>	<i>31/12/2020 LAK</i>	<i>31/12/2019 LAK</i>
<b>I</b>	<b>Cash and balances with the BOL</b>		<b>81,940,672,159</b>	<b>122,711,445,534</b>
1	Cash on hand	10	1,062,975,794	1,495,186,821
2	Balances with the BOL	11	80,877,696,365	121,216,258,713
<b>II</b>	<b>Due from banks</b>		<b>17,401,600,000</b>	<b>17,680,000,000</b>
1	Term deposits	12	17,401,600,000	17,680,000,000
<b>III</b>	<b>Loans to customers, net of specific provision</b>	<b>13</b>	<b>215,701,731,948</b>	<b>220,824,934,901</b>
<b>IV</b>	<b>Fixed assets and right-of-use assets</b>		<b>49,553,323,149</b>	<b>51,019,826,598</b>
1	Intangible fixed assets	14.1	21,784,110,152	21,813,424,521
2	Tangible fixed assets and right-of-use assets	14.2	27,769,212,997	29,206,402,077
<b>V</b>	<b>Other assets</b>		<b>14,723,050,186</b>	<b>13,329,910,284</b>
1	Accrued interest receivable	15	1,979,747,521	1,586,951,301
2	Other assets	16	12,743,302,665	11,742,958,983
	<b>TOTAL ASSETS</b>		<b>379,320,377,442</b>	<b>425,566,117,317</b>

STATEMENT OF FINANCIAL POSITION (Continued)  
As at 31 December 2020

<i>Code</i>	<i>LIABILITIES AND CAPITAL</i>	<i>Notes</i>	<i>31/12/2020 LAK</i>	<i>31/12/2019 LAK</i>
<b>I</b>	<b>Due to other banks</b>	<b>17</b>	<b>-</b>	<b>34,832,000,000</b>
1	Term deposits and borrowings		-	34,832,000,000
<b>II</b>	<b>Due to customers</b>	<b>18</b>	<b>38,798,253,009</b>	<b>44,721,717,748</b>
1	Demand deposits		2,869,056,193	7,807,822,778
2	Saving deposits		17,192,831,879	15,570,777,239
3	Fixed term deposits		18,736,364,937	21,343,117,731
<b>III</b>	<b>Other liabilities</b>		<b>801,466,559</b>	<b>46,194,176,284</b>
1	Accrued interest payables		455,669,310	1,754,546,205
2	Tax payables		61,540,932	61,540,932
3	Other liabilities	20	284,256,317	44,378,089,147
	<b>TOTAL LIABILITIES</b>		<b>39,599,719,568</b>	<b>125,747,894,032</b>
<b>IV</b>	<b>Capital and reserves</b>			
1	Paid-up capital		351,832,020,764	307,412,020,764
2	Statutory reserve		2,596,302,308	2,596,302,308
3	General provision	13.2	947,375,910	993,791,003
4	Accumulated losses		(15,655,041,108)	(11,183,890,790)
	<b>TOTAL CAPITAL</b>		<b>339,720,657,874</b>	<b>299,818,223,285</b>
	<b>TOTAL LIABILITES AND CAPITAL</b>		<b>379,320,377,442</b>	<b>425,566,117,317</b>

STATEMENT OF FINANCIAL POSITION (continued)  
As at 31 December 2020

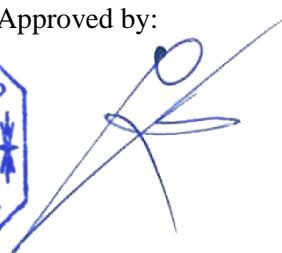
Code	OFF BALANCE SHEET ITEMS	Notes	31/12/2020 LAK	31/12/2019 LAK
<b>I</b>	<b>Collaterals and Mortgages</b>			
<b>A</b>	<b>Collaterals and Mortgages for loans</b>			
1	Collaterals and Mortgages for loans to customers		1,939,938,941,593	1,733,837,140,980
	<b>COLLATERALS AND MORTGAGES</b>		<b>1,939,938,941,593</b>	<b>1,733,837,140,980</b>

Prepared by:



Mr. Khantikone PHONSAVATH  
Branch Manager

Approved by:

Mr. WOO, Dong Kyun  
Deputy Director

Vientiane, Lao PDR  
31 May 2021

STATEMENT OF CHANGES IN EQUITY  
For the year ended 31 December 2020

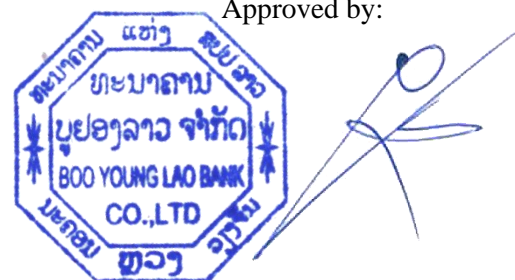
	<i>Paid-up capital</i> LAK	<i>Statutory reserve</i> LAK	<i>General provision</i> LAK	<i>Retained earnings</i> <i>/(accumulated losses)</i> LAK	<i>Total</i> LAK
<b>Balances at 01/01/2019</b>	<b>307,412,020,764</b>	<b>2,596,302,308</b>	<b>1,334,616,710</b>	<b>(8,036,117,991)</b>	<b>303,306,821,791</b>
Net loss for the year	-	-	-	(3,147,772,799)	(3,147,772,799)
Net provision for performing loans	-	-	(54,036,599)	-	(54,036,599)
Reclassify provision for group B loans into specific provision	-	-	(298,500,000)	-	(298,500,000)
Foreign exchange difference	-	-	11,710,892	-	11,710,892
<b>Balances at 31/12/2019</b>	<b>307,412,020,764</b>	<b>2,596,302,308</b>	<b>993,791,003</b>	<b>(11,183,890,790)</b>	<b>299,818,223,285</b>
Additional capital contribution	44,420,000,000	-	-	-	44,420,000,000
Net loss for the year	-	-	-	(4,471,150,318)	(4,471,150,318)
Net provision for performing loans	-	-	(61,086,081)	-	(61,086,081)
Foreign exchange difference	-	-	14,670,988	-	14,670,988
<b>Balances at 31/12/2020</b>	<b>351,832,020,764</b>	<b>2,596,302,308</b>	<b>947,375,910</b>	<b>(15,655,041,108)</b>	<b>339,720,657,874</b>

Prepared by:



Mr. Khantikone PHONSAVATH  
Branch Manager  
Vientiane, Lao PDR  
31 May 2021

Approved by:



Mr. WOO, Dong Kyun  
Deputy Director

CASH FLOW STATEMENT  
For the year ended 31 December 2020

ITEMS	Notes	2020 LAK	2019 LAK
<b>OPERATING ACTIVITIES</b>			
<b>Net loss before tax</b>		<b>(4,471,150,318)</b>	<b>(3,147,772,799)</b>
<i>Adjustments for:</i>			
Depreciation and amortization charges		2,389,937,992	2,339,835,457
Net provision expense for credit losses	13.2	16,326,684,438	14,413,187,891
Interest income		(18,217,115,407)	(19,086,914,883)
Interest expense		1,329,557,428	2,257,744,031
<b>Cash flows used in operating activities before changes in operating assets and liabilities</b>		<b>(2,642,085,867)</b>	<b>(3,223,920,303)</b>
(Increase)/decrease in operating assets			
Due from banks		2,516,705,689	(1,644,156,470)
Loans to customers		(11,264,567,566)	(6,190,587,322)
Other assets		(225,098,502)	(1,929,501)
Increase/(decrease) in operating liabilities			
Due to banks		(34,832,000,000)	1,212,000,000
Due to customers		(5,923,464,739)	19,319,511,520
Other liabilities		340,838,156	43,854,857,271
Interest received		17,824,319,187	18,880,883,516
Interest paid		(2,628,434,322)	(1,693,547,435)
Profit tax paid during the year	19.1	(987,527,682)	(4,945,355,532)
<b>Net cash flows from operating activities</b>		<b>(37,821,315,646)</b>	<b>65,567,755,744</b>
<b>INVESTING ACTIVITIES</b>			
Payments to acquire fixed assets	14	(711,152,040)	(334,851,130)
<b>Net cash flows used in investing activities</b>		<b>(711,152,040)</b>	<b>(334,851,130)</b>
<b>FINANCING ACTIVITIES</b>			
<b>Net cash flows from financing activities</b>		-	-
<b>Net change in cash and cash equivalents</b>		<b>(38,532,467,686)</b>	<b>65,232,904,614</b>
<b>Cash and cash equivalents at the beginning of the year</b>		<b>100,905,620,374</b>	<b>35,672,715,760</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>21</b>	<b>62,373,152,688</b>	<b>100,905,620,374</b>

Prepared by:



Mr. Khantikone PHONSAVATH  
Branch Manager  
Vientiane, Lao PDR  
31 May 2021

Approved by:




Mr. WOO, Dong Kyun  
Deputy Director



## **Business Operation Situation 2020**

The world's situation is also volatile and complicated, with economic disputes, especially the cross-border tariffs between United State of America and Republic of China directly, and/or with some counties in Europe.

Apart from this, there is also climate change that is causing severe natural disasters which occur within country, regionally and globally such as incendiary, hydrology, earthquake and volcano erupts especially the outbreak of Coronavirus Disease (COVID-19) that has spread the worldwide including Lao PDR. The disasters have impacted the global economic system directly, and leading to the global economy is slowdown. Lao PDR is also affected by the global situation and is also affected by natural disasters such as flooded in many areas. Many houses have been destroyed and animals have been swept away and died. All of incidents have affected to the economic growth of Lao PDR slowdown too. The business operation of bank's customers has been difficulty on finance which make the business operation result of many banks were not going on as plan, many banks have the non-performing loans (NPLs) increased. Some banks have lacked of the liquidity on business operation. Cause of many factors Due to several factors the government of Lao PDR has amended many laws to suits the current situation especially the law on commercial bank (amendment) No.56/NA, dated 7 December 2018 in article 12 (amendment) registered capital or minimum investment which increase from 300 billion kip to be 500 billion kip for commercial banks and increase from 100 billion kip to 300 billion kip for the branches of foreign commercial bank.

**★ Through the banking business operation 2020 the bank enable summary the increasing or decreasing of Assets, Liabilities, Capital, Income and Expenses as follows:**

### **The deposit mobilization**

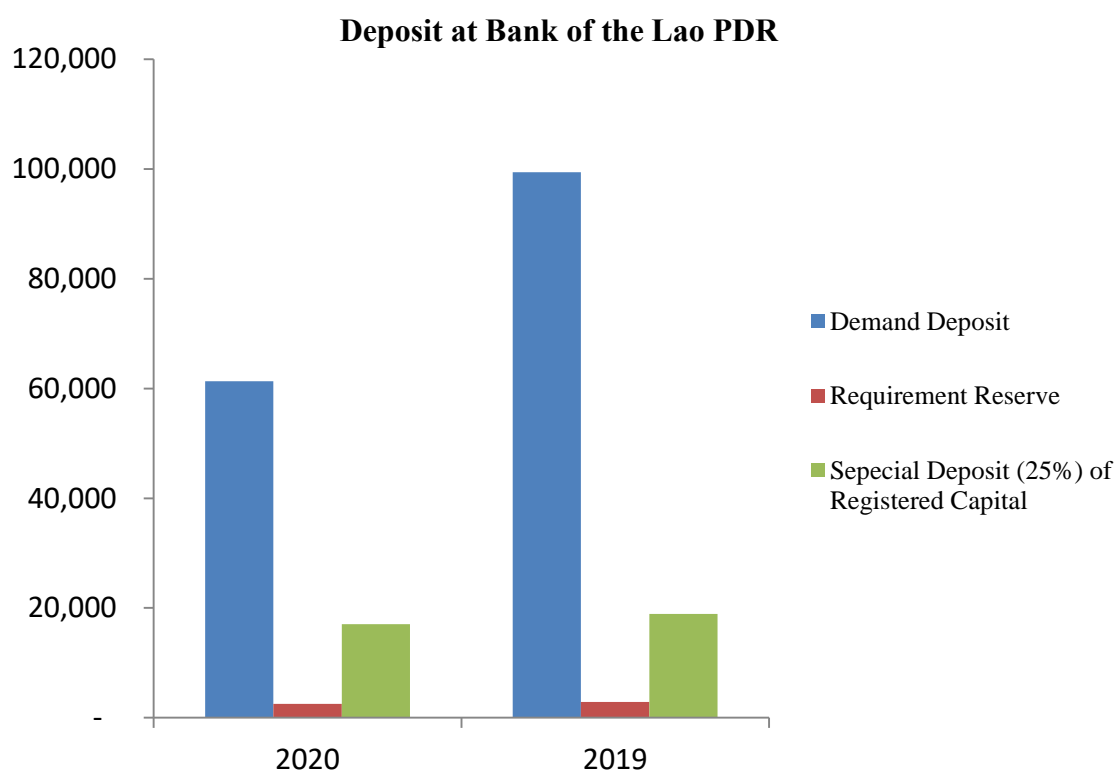
Booyoung Lao Bank has used the strategy and tactics in many ways such as distribute the brochures and search for phone number on golden page book to call for asking the customers in some stores that has an interesting to do the transaction with bank in 4 main districts in Vientiane Capital., improve the service system and distribute the gifts. But because of that the bank has established in the Vientiane Capital which there are the bank of long-standing state, private and branches of foreign bank and a high rang of business experience. So, there is a competition for interest rate of deposits and timeframes. Booyoung Lao Bank is a small bank and has not much products. So, we cannot mobilize the deposit as a target issued.

### **1. Deposit with Bank of the Lao PDR**

For the year of 2020 the bank has increased the 2<sup>nd</sup> phase registration fund with the amount of USD 4.950.000 based on the letter sent to the Business Bank Management

Department, the National Bank, No: 097/BYB, Vientiane Capital, dated: 2<sup>nd</sup> March 2021.

Descriptions	Unit: Million Kip	
	2020	2019
Demand Deposits	61,310	99,410
Requirement Reserve	2,515	2,905
Special deposit (25%) of Registered Capital	17,053	18,901
<b>Total</b>	<b>80,878</b>	<b>121,216</b>



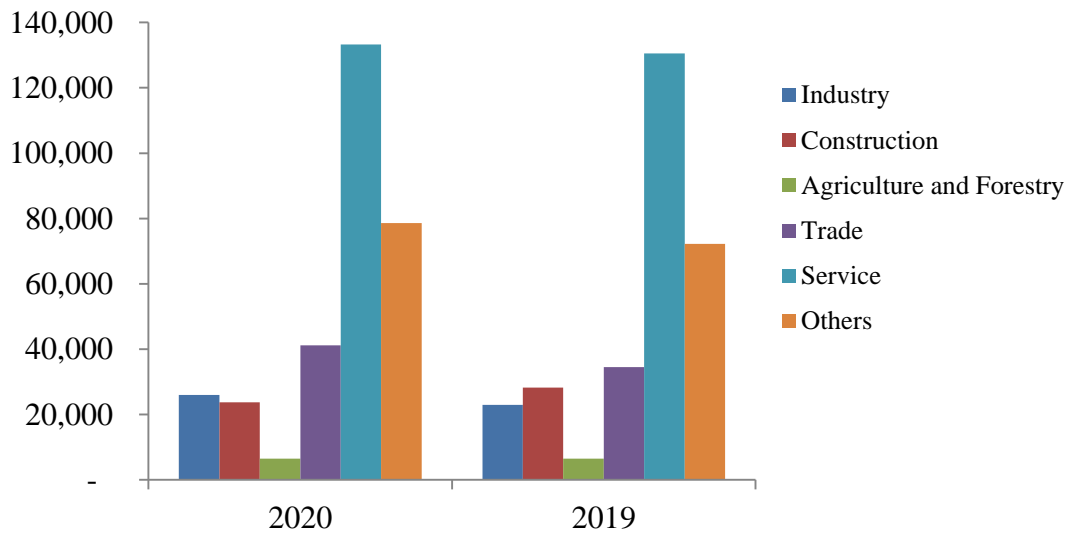
## 2. Loans to Customers

Booyoung Lao Bank is one of the banks involved in the socio-economic development of Lao PDR according to the strategy plan issued such as the bank will provide the loan to family business (Individual), small and medium business to improve the livelihoods and develop the family business in effective and high revenue. According to the limit of loans and depends on the value of collaterals.

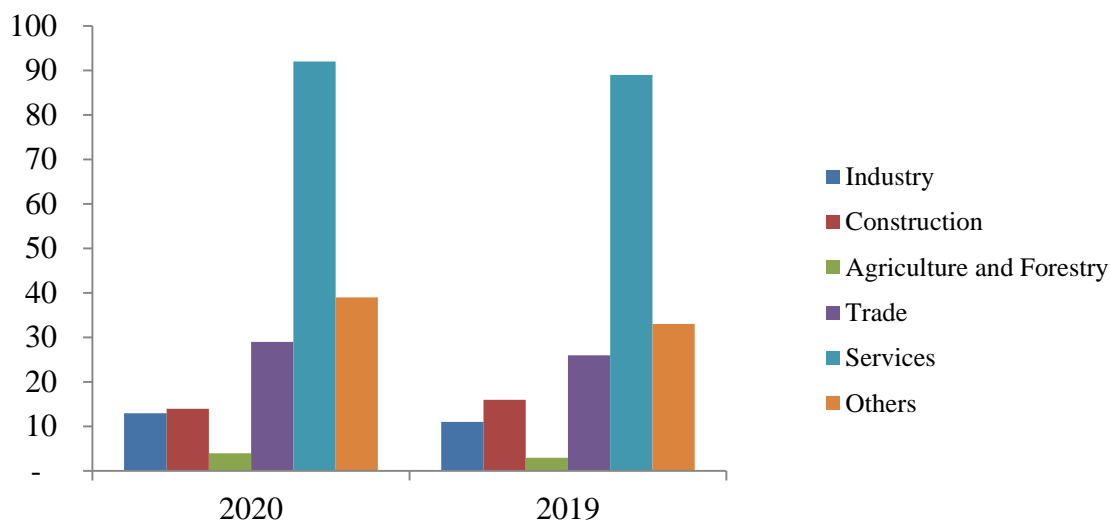
The giving loans to customers in the year 2020 has increased by amount and number of customers of some sectors when compare with the year 2019 which did not deduct the provision for bad debt as follows:

Descriptions	Number of Customers		Unit: Million Kip	
	2020	2019	2020	2019
Industry Sector	13	11	25,941	22,898
Construction Sector	14	16	23,740	28,249
Agriculture and Forestry	4	3	6,500	6,500
Trade Sector	29	26	41,175	34,545
Services Sector	92	89	133,282	130,523
Others	39	33	78,570	72,228
<b>Total</b>	<b>190</b>	<b>180</b>	<b>309,208</b>	<b>294,943</b>

**Amount of Loan**



### Number of Loan Customers

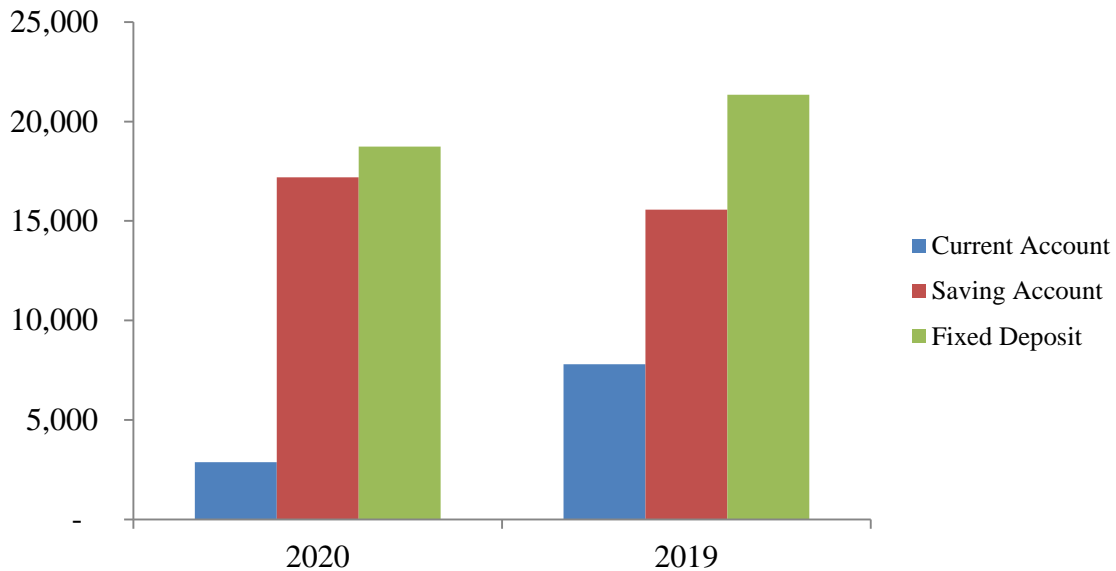


### 3. Deposits of Customers

The deposit balance of customers for the year of 2020 was dramatically decreased comparing to the year of 2019 due to Covid-19 pandemic, which negatively affected to socio-economy, agriculture, national business, particularly the supply of household merchandises and other agriculture equipment for the multi-ethnic people. The export of internal industries has also faced difficulty and limitation; the transportation, logistics and international trading facing constrain; many business operators has terminated their businesses and the purchases for overseas also hugely affected due to Covid-19 pandemic.

Descriptions	Unit: Million Kip	
	2020	2019
Current Account	2,869	7,807
Saving Account	17,193	15,571
Fixed Deposits	18,736	21,343
<b>Total</b>	<b>38,798</b>	<b>44,721</b>

### Deposit of Customers



#### 4. Registered Capital

According to the agreement No. 141/NA, dated 24 September 2009, the commercial bank in Lao PDR has to increase the registered capital and Booyoung Lao Bank Co.,Ltd has increased full amount of registered capital on 31 December 2014. Now the bank has enough the registered capital for banking business operation. It expresses the ratio of tier 1 to total of risk weighted asset is 98.90% and the ratio of total capital to total of risk weighted asset is 103.61%. The Bank has a plan for increase the registered capital in the next 5 years from 2019 ~ 2023 in accordance with the law on commercial bank (amendment) No. 56/NA, dated 7 December 2018.

***In article 12 (amendment) the registered capital and minimum investment “***

***The commercial bank which was approved to business operation in accordance with this law has to increase the minimum registered capital LAK500 billion and the foreign commercial bank which has established its branch in Lao PDR has to increase the minimum investment LAK300 billion”.***

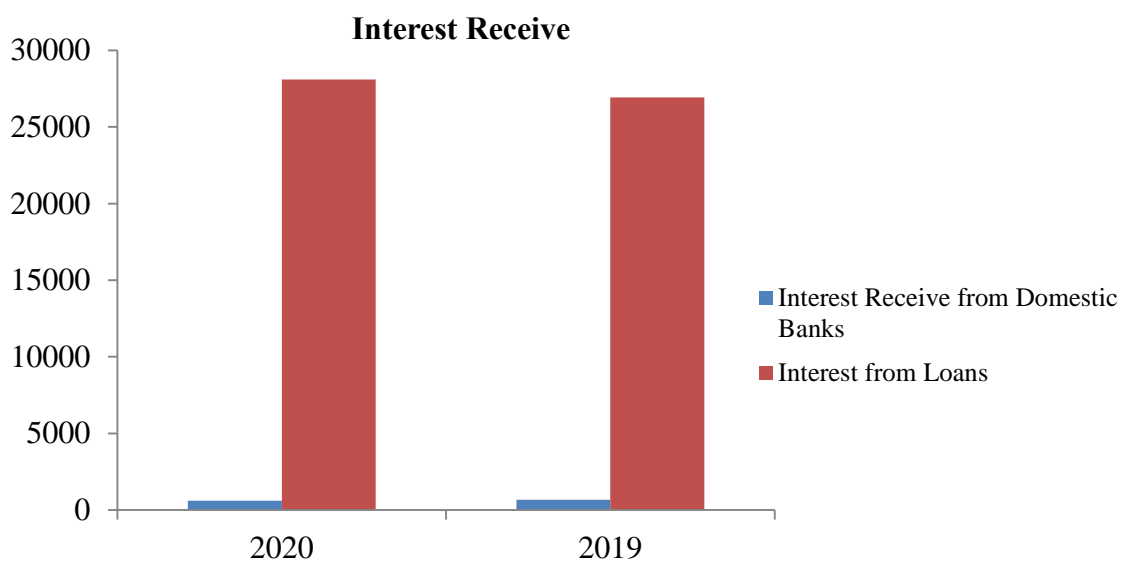
For the year of 2020 the bank has increased the 2<sup>nd</sup> phase registration fund with the amount of USD 4.950.000 based on the letter sent to the Business Bank Management Department, the National Bank, No:097/BYB, Vientiane Capital, dated: 2<sup>nd</sup> March 2021.

## 5. Interest Received and Interest paid to customers

### 5.1. Interest Receive

The bank has the interest receive from domestic banks and interest receive from loans. It decreased a little in the year 2020 when compare with the year 2019. But it did not deduct the provision for bad debt.

Descriptions	Unit: Million Kip	
	2020	2019
Interest receives from domestic banks	615	673
Interest receives from loans	28,087	26,927
<b>Total</b>	<b>28,702</b>	<b>27,600</b>



## 5.2. Interest Paid to Customers

The interest paid to customers of year 2020 has decreased when compare with the year 2019 because of bank has mobilized the deposit which the new loan customer has to open the fixed instalments deposit with bank by ratio of the loan limit.

Description	Unit: Million Kip	
	2020	2019
Interest paid to Domestic Banks	151	817
Interest paid to Foreign Bank	119	603
Interest paid to Customers	1,284	889
<b>Total</b>	<b>1,554</b>	<b>2,309</b>

**Interest Paid**

